



Golden Impressions

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For Immediate Release:

FWB Software Acquires SoftWindows and RealPC Product Lines from Insignia Solutions

SAN FRANCISCO, Calif., (Oct. 18, 1999) - - FWB Software, LLC, the leading developer of Macintosh storage management software utilities, has acquired the SoftWindows(TM) for Macintosh, SoftWindows for UNIX and RealPC(TM) emulation software product lines from Insignia Solutions(R) (Nasdaq:INSGY).

As a result of the agreement, FWB will assume worldwide responsibility for all product development, marketing, sales and technical support for SoftWindows and RealPC. Other terms and conditions of the agreement were not disclosed.

"We're delighted to add SoftWindows and RealPC to the FWB product family," said John Kirsten, president of FWB Software. "This is the next step in our growth strategy, which includes expanding our product offerings through both internal development and acquisition. Our first objective is to achieve a seamless transition in support of these products. Our second goal is to deliver a new product release early next year, and those resources required to do so are already in place and working. We also intend to fully leverage the combination of Insignia's and our own well-established distribution channels to deliver these products."

"We are very excited to entrust SoftWindows and RealPC to a strong software developer like FWB," said Richard Noling, president and chief executive officer of Insignia Solutions.

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"This allows us to focus exclusively on our Jeode platform business strategy. More than a year ago, we made a decision to put most of our engineering and marketing resources into the Jeode platform. We are beginning to reap the rewards from a very enthusiastic embedded device market that is hungry for a faster, more robust Java-compatible solution. With FWB taking charge of our PC compatibility products, our extremely loyal SoftWindows and RealPC users can count on regular upgrades and great technical support. FWB has the right pedigree and expertise to do the job."

Both companies intend for the transition from Insignia to FWB to be transparent to customers. SoftWindows and RealPC users can continue to get customer service and technical support using the usual telephone and e-mail facilities.

About FWB Software, LLC

FWB Software is an independent operating company of Parallax Capital Partners, LLC. Founded in 1986, FWB is a leading developer and supplier of storage management software for the Macintosh platform. The company markets high performance, easy-to-use storage products that consistently win top ratings from MacAddict, MacWeek and MacWorld. The company's products, Hard Disk Toolkit and CD-ROM Toolkit, provide comprehensive disk management solutions for the high-end graphic arts, digital video, publishing and entertainment markets.

FWB Software is headquartered at 2722 Gough Street, San Francisco, California, USA 94123. For more information, contact FWB by e-mail at info@fwb.com, on the World Wide Web at <http://www.fwb.com> or by calling 415/345-4300.

About Insignia Solutions

Insignia Solutions is a leading provider of faster Java-compatible virtual machine technology that dynamically optimizes the use of available system resources. The Jeode platform is Insignia's independently-developed implementation of Sun's EmbeddedJava and PersonalJava specifications, and is specifically designed for embedded devices. At the core of the Jeode platform is the Sun-authorized Embedded Virtual Machine (EVM), a fast runtime engine that delivers an optimal balance of performance and predictability in a smaller memory footprint.

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Using a proprietary technique called adaptive dynamic compilation, the Jeode EVM can execute Java applications on average six times faster than interpretive VMs.

The Jeode platform is designed to run with a wide range of operating systems and target processors. It currently supports operating systems such as Windows CE, Windows NT, VxWorks and Linux, and processors such as MIPS, ARM, Intel x86, PowerPC and Hitachi SH.

Insignia Solutions is publicly-held with headquarters in Fremont, California, and its main R&D facilities in High Wycombe, England. Sales and marketing departments are located in Fremont and High Wycombe. For additional information on Insignia and its products, call 800/848-7677 in the United States and +44 (0)1628 539 500 in Europe, or visit the company's website at <http://www.insignia.com>.

Forward-Looking Statements

The statements in this press release relating to matters that are not historical are forward-looking statements that involve risks and uncertainties. These forward-looking statements include the anticipated timing of product releases, the expected customer demand for existing and new products, the expected revenue from product sales, the growth of the market for the Company's products, and the market demand for Jeode. Actual results could differ materially from those anticipated. There can be no assurance that the Company will be able to market and support an Embedded Virtual Machine (EVM) product or that such product will be accepted by customers. The Company's business is subject to a variety of other risks and uncertainties that include, but are not limited to, rapid technological changes in the industry, increased competition, and timely introduction and customer acceptance of the Company's products. These and other risks and uncertainties are further described in the Company's Form 10-K for the year ended December 31, 1998 and will be described from time to time in the Company's other filings with the Securities and Exchange Commission.

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